

# Strategic Partner to Develop a Suite of Health Care Products

The client is one of the oldest and largest health care services companies in the United States that provides software, services and technology consulting to hospitals, physician offices, imaging centers, home health care agencies and payers.

OFS started the relationship as one of the multiple vendors and moved on to a strategic partner involved in design, development and maintenance of the following products.

- **Enterprise Content Management**
- **Enterprise Revenue Management**
- **Patient Information Portal**
- **Contracts Management**
- **Claims Administrator**

## Business Impact:

- Predictable delivery of multiple products and helped the business for quick go-to-market strategies
- Implemented agile practices and automated the build management process
- Effective education and implementation of product engineering practices to the customer, which helped in speedy and quality deliverables in an iterative approach

## Key Highlights

- Effectively transitioned from an existing vendor who was failing to meet customer expectations and restored a sinking engagement
- Introduced build automation and nightly build process that helped the customer to keep producing stable releases
- Trained resources to develop products in compliance with the following industry standards:
  - **HIPAA, HITECH, HL7** and
  - **PCI DSS**
- Started as one of the vendors with a team of 1 onsite and 4 offshore, which scaled within a year to 12 onsite and 50 offshore resources and was positioned as a strategic partner

## Technologies

- .NET Framework (v2.0, v3.5, v4.), Java (core), JBoss, JSP, Oracle 10g, Hibernate, Spring, Web Services (CXF, AXIS 1.4), Windows, Visual Studio, Hudson, NUnit, NCover, FxCop, Enterprise Architecture, SQL Server 2008, ActiveMQ, Oracle, Maven, StarTeam, Objective C